

Helios

ANNOUNCES SERVICE ENGINEER

Michael Weas has filled a new position of applications engineer at Helios Gear Products. In this role, Weas supports gear manufacturers in several ways. For example, he serves as Helios's primary technical resource for cutting tools and their applications, which include hobs, shaper cutters, broaches, and milling cutters. Weas also designs and coordinates fixturing and automation solutions for Helios machines installed in North America.



"Mike's experience and mechanical engineering knowledge support Helios's gear manufacturing customers so they can focus on improving their business," said Adam Gimpert, Helios president. "Our customers are better equipped for the challenges of tomorrow because of Mike's hard work."

Weas is a degreed mechanical engineer from Northern Illinois University, where he learned strong fundamentals of mechanical thinking. While finishing his college work, he joined Helios part-time and began growing his expertise for the gear manufacturing industry. Since joining Helios full-time in 2018, Weas has taken on several duties as an applications engineer, and he always aims to equip manufacturers for more profitable production. For example, he has greatly improved Helios's offering of cutting tools by building a resource of built-to-order carbide hobs with delivery times as quick as 2 weeks while maintaining market-leading prices. Under his direction, Helios has doubled its cutting tool sales and continues to see significant growth in 2020. Similarly, Weas has strengthened Helios's fixturing solutions by offering updated designs, high quality manufacturing, more cost-effective solutions, and shorter deliveries. Consequently, manufacturers can be nimbler, save on costs, and continue to produce world-class gears on Helios equipment.

"Our customers are fortunate to have Mike's expertise at-hand. As Helios empowers gear manufacturers to be more competitive in the global marketplace, support for applications and engineering plays a critical role. Mike fills that role and more, and consequently, our customers are more productive," said David Harroun, Helios vice president. (www.heliosgearproducts.com)

Index

NAMES INIRAM PRECISION MACHINE TOOL AS NORTHEAST DISTRIBUTOR

Effective February 21, 2020, Index has named Iniram Precision Machine Tool as its distributor of record for Connecticut, Maine, Massachusetts, New Hampshire, Western Pennsylvania, Rhode Island, Vermont and West Virginia. The move reflects Index's ongoing strategy of partnering with distributors who can offer standard-setting service and support to help meet the needs of a rapidly expanding customer base.



Jacob Marini, sales and operation intern, and Lucien Marini, founder and CEO, stand in front of an Index G200 turn-mill during a recent trip that Iniram made to Index's facilities in the Stuttgart region of Germany.

"Index has achieved substantial sales growth over the past three years, and we are firmly committed to offering excellent support to our new customers," said Tom Clark, president and CEO of Index. "In addition to adding internal service and engineering staff to grow our North American team by over 70%, we are also ensuring that our network of distributors are able to offer local support to customers. Iniram has a strong presence in the Northeast, with technical personnel who can provide fast and high-quality service to manufacturers. We are pleased to establish this relationship with their team."

Iniram is headquartered in Middleton, Massachusetts, where it maintains a technical center to demonstrate machine technologies and host customer meetings. The company specializes in selling and supporting technically advanced European machine tools and machine tool automation and is completely dedicated to optimizing its customers' productivity and cost performance.

"When we look at the type of company we want to represent, we want to be sure they offer a level of technology that provides a tangible performance advantage," says Lucien Marini, founder and CEO of Iniram. "Index fits this bill with its portfolio of machines for completely machining parts in a single setup, as quickly as possible. We're excited to be able to offer their products to our customers." (us.index-traub.com)

Bill Miller

SET TO RETIRE FROM KAPP NILES IN MAY 2020

Bill Miller, vice president sales at Kapp Technologies, will take his well-deserved retirement in May 2020. In November last year, he was honored by the management of the Kapp Niles group for his many years of loyalty and commitment. As a souvenir gift, he received a 3D printed model of the Coburg Veste and a collage of pictures with his colleagues.



Bill Miller (left) stands with Shane Hollingsworth (right).

As early as the 1980s, Miller, as service and sales manager at American Pfauter, had contact with products from the group of companies. After working for M&M Precision Systems and GearHelp LLC, he took over the position of vice president sales at Kapp Technologies in 2007. In the thirteen years under Miller, Kapp Niles has enjoyed significant growth and success in the American market. He has always passed on his enthusiasm for Kapp Niles products and his many years of experience to the next generations.

As his successor, Shane Hollingsworth will be responsible for managing sales for the North American market in the position of vice president sales. After successfully completing his bachelor's degree in mechanical engineering, Hollingsworth gained experience with transmission components at the gear supplier Fairfield (now Dana Lafayette). Since 2016 he has already been looking after customers of the division industry at Kapp Technologies and will now promote the overall sales in the function as vice president sales.

Adam Greener has already been recruited as reinforcement in the sales team in June 2019. As a long-standing salesman for filter systems at Hoffmann Filter Corporation and subsequent in the position as sales manager automotive at Filtra Systems, he was able to establish numerous contacts in the automotive industry. "Adam's experiences with major OEM's and proximity to them will help us further support our customers and grow our business," said Hollingsworth. (www.kapp-niles.com)



NEW
Release
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KISSsoft Highlights

- Intuitive concept design on system level with KISSdesign
- Rolling bearing calculation with connection to SKF cloud
- Contact analysis (LTCA) of asymmetric gears
- Crossed helical gear with rack
- Feasibility assessment for „Power Skiving“

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ECM Technologies

WELCOMES BILL GORNICKI AS DIRECTOR OF SALES

ECM Technologies recently announced the appointment of Bill Gornicki as director of sales at ECM USA, Inc. in Pleasant Prairie, WI. Previously of Diablo Furnaces, ALD Vacuum Systems and Ipsen, Gornicki joins the ECM USA team with 30 years of heat treat industry experience. Gornicki's experience and focus in low pressure vacuum carburizing will further company equipment sales with project forecasting, development and management, and bring a dynamic twist in market analysis, technical papers and advertising for the USA and Canada markets.



Bill Gornicki (left), Dennis Beauchesne (right).

“We are very excited to have Bill join the ECM Group! His experience, knowledge and heat treat industry background will be a valuable asset to our team,” states Dennis Beauchesne, ECM USA general manager.

Gornicki is an accomplished sales professional with extensive knowledge in the LPC market. He was previously on the board of directors with AGMA (American Gear Manufacturers Association), was a member of the board of directors for CHTE (Center for Heat Treat Excellence at Worcester Polytech) and is a member of ASM (Advanced Society of Materials).

(www.ecm-usa.com)

Buehler

CELEBRATES WILSON HARDNESS 100-YEAR ANNIVERSARY

Buehler, an ITW Company, celebrates the 100-year anniversary of its Wilson hardness brand which was originally known as the Wilson Mechanical Instrument Company. Here Stanley Rockwell and founder Charles H. Wilson introduced the Rockwell hardness tester, an industry standard. Later, Wilson became the home of the legendary Tukon line of micro-indentation testers — renowned for Knoop and Vickers testing. These early inventions revolutionized industry and paved the way for Wilson today, with innovations that improve usability and allow for full connectivity and automation like the *DiaMet* software and the powerful and versatile Universal hardness tester.



Buehler is proud to commemorate and celebrate the legacy of the Wilson name. Buehler's affiliation with Wilson began in 2012 when the Wilson brand of hardness testers encompassing Reicherter, Wilson, and Wolpert products became part of Buehler's offering.

According to Buehler General Manager, Julien Noel, “We are proud to continue the 100-year legacy of innovation and excellence in Wilson Hardness. By having our engineering, manufacturing, and service in-house, Buehler's Wilson products have become the preferred choice for demanding labs that need to consistently meet quality standards. In the coming year, Buehler will continue to focus on exceeding customer expectations with a new and improved Rockwell tester, and an extended range of hardness reference blocks according to ISO, ASTM and JIS standards.” (www.buehler.com)

MC Machinery Systems

ANNOUNCES PERSONNEL ADDITIONS

MC Machinery Systems is excited to welcome **Craig Barbeck** to the MC Machinery team as a regional sales representative for the Northern Ohio Territory. Barbeck will support the sales team with a focus on laser and press brake products.

Barbeck's strong technical and engineering background provides him with a unique insight into the needs of MC Machinery customers.

With over 15-years of experience in the fabrication industry and machine tool sales, Barbeck will utilize his industry expertise to increase sales support and boost customer satisfaction.

Barbeck previously served customers in Eastern Ohio, Pennsylvania, Upstate New York, Maryland, and Texas. He currently resides in the Greater Cleveland Area.

“I'm honored to accept a position alongside the well-respected MC Machinery team,” Barbeck said. “I look forward to upholding MC Machinery's long-standing success by expanding our customer base in Northern Ohio,” Barbeck said.



Mark Kauffman has joined the team as a regional sales representative for Southern California, Nevada, and New Mexico. Kauffman will utilize his industry expertise to increase product sales and customer satisfaction.



With over 30 years of experience in the metal fabrication industry, Kauffman is an accomplished member of the industry in many aspects.

His experience includes engineering, quality control, production and facility management, manufacturing, and sales.

“I am excited to work alongside the MC Machinery team,” Kaufmann said. “I look forward to developing and providing customer-based solutions.”

Shannon Morris was recently named regional sales representative for North/Central Texas and a portion of East Texas. Morris will utilize her extensive industry knowledge to support local customers and grow MC Machinery product sales.



Having 28 years of outside sales experience, Morris has acquired a comprehensive background in sales and account management. Her most recent position was with an industrial gas and welding supplies distributor as an outside sales representative in the Dallas-Fort Worth Metroplex / Oklahoma Territory.

“I’m thrilled about the opportunity to increase MC Machinery’s visibility in the manufacturing industry,” Morris said. “I look forward to expanding our loyal customer base.”

(www.mcmachinery.com)

Mazak

HOSTS CONGRESSMAN AND NASA ADMINISTRATOR AT MANUFACTURING CAMPUS

Mazak Corporation recently hosted NASA’s new administrator James Frederick “Jim” Bridenstine and Rep. Thomas Massie of Kentucky at its Florence, Kentucky, North American Manufacturing Headquarters. The administrator and congressman made a special trip to Mazak after attending a high-level round-table event with Mazak President Dan Janka, representatives of local aerospace manufacturers and educational leaders as well as three Ohio state congressmen and other area politicians. The event highlighted the large number of aeronautical-based companies that operate within the Greater Cincinnati/Northern Kentucky region and rely on suppliers such as Mazak for new and innovative manufacturing technology.

(www.mazakusa.com)

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